



[ Wednesday 27 June 2019 ]

[ Douglas, Isle of Man ]

**SPONSORSHIP OPPORTUNITIES**



## Delegates

The Isle of Man Aviation Conference has a simple mission: to bring business aviation professionals together in a friendly, business-focused environment.

Now in our ninth year, we continue to attract a large, international audience from across the aviation industry, working in regulation, manufacture, operations, ownership and management.

This event provides the perfect opportunity for sponsors to share their brand with senior industry professionals throughout the conference and, depending on which package you choose, at the networking events.

3 FM, AAAAdvice GmbH, Abacus Aviation, Adamson Middleton, Adaris Global, AeroEX.eu, Aero Law Group, Affinity Management Services Limited, AIN, Air Partner plc, Appleby Global, Appleby (Isle of Man) LLC, Astra Aviation Services, Atlas Corporate Services, Auburn Oak Nigeria Limited, Austen Hall Ltd, Avfuel Ltd, AviationForex Limited, Aviation Info Tech Ltd, B Capital, Baines Simmons Limited, Baker Tilly IOM, Baldwin Safety & Compliance, Bank of America Merrill Lynch, Berth & Hägele Lawyers, Boston Multi Family Office, British Business and General Aviation Association (BBGA), Cains, CAMO4jets AG, camosa, Cavendish trust Company, Centreline, Close Brothers, Clyde & Co LLP, Dixcart International, DLA Piper UK LLP, Dohle Corporate Services Limited, Dot Performance, Dougherty Quinn, Duncan Aviation, EBAA, EFS – European Flight Service AB, Equiom (Isle of Man) Limited, Equiom (Guernsey) Limited, Ermini AG, Ernst & Young, ESTERA, EUROCONTROL, Exeaire, First Names Group, FlightSafety International, KPMG, Gamma Aviation, Global Jet Capital, Grimme Butcher Jones Ltd, Guardian Jet, Gulfstream Aerospace, Harrods Aviation LTD, Hayward Aviation/JLT, HFW, Holland and Knight (UK) LLP, Holman Fenwick Willan LLP, ICM Group, inglesino, Webster, Wyciskala & Taylor LLC, Interflight, Intrust (Manx) Ltd, Investec, Isle of Man Aircraft Registry, Isle of Man DED, IQE Limited, Jet Aviation Business Jets AG, Jetcraft, Jet Support Services, Inc. (JSSI), Kal Aviation Services Limited, Knox House Trust Limited, KPMG, Kreston IOM Limited, Lapayowker Jet Counsel, P.A., La Playa, Law Trust, LBA, London Executive Aviation, Luvi Air Limited, Martyn Fiddler Aviation, McLarens Aviation, Moonjet Flight Support, Naljets, Nomad Aviation, OBERSON ABELS S.A, Oriens Aviation, PDMS, Pegasus Aviation and Marine Limited, Peregrine Corporate Services Limited, PWC, QATAR Airways, Quinton International, RBS, RBS International, Registeranaircraft.com, Rendevous Sky, Rockwell Collins, Satcom Direct, SaxonAir Charter Ltd, SkyPlan, Smith, Gambrell & Russell, SMP Partners Ltd, Sovereign Trust (Isle of Man) Limited, Stephenson Harwood LLP, Synergy Aviation Limited, STRUCTURA, TAG Aviation, Talus Group PLC, Textron Aviation, The Air Law Firm LLP, The Law Offices of Eric Lewin, The Law Trust Ltd, Thomas Miller (ITIC), Turnstone (IOM) Limited, TVPX, Voly Limited, WINGX Advance GmbH, Zedra

**companies that attended the 2017 and 2018 conferences**

“Isle of Man aviation - embracing change.” Craig McLeod, NAL JETS

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers

## Interesting...

**581** attended the conference over 8 years

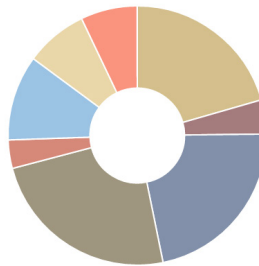
representing more than **280** companies

**105** delegates have attended three times or more

**111** delegates have attended the conference more than once

from **28** different countries

Watch our  
2018 video



### top sectors

- lawyers
- tax advisers
- operators
- corporate services
- government
- financiers
- manufacturers
- regulators

international delegates



  
**1,032**

### The Isle of Man Aircraft Registry

1,032 aircraft have been registered in the Isle of Man since 2007 of which 396 are active on the register.

## In 2018...

**152** delegates attended the conference... from **12** different countries... representing **82** different companies

“Excellent networking opportunity!” Joseph Lucy, DNHJETS

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers



# The Feedback

"Very successful event, definitely come again!" [Tanya Raynes, Centreline Air](#)

Don't just take our word for it ...

"A well organised event that attracts the quality of audience essential for good networking."

[Tim Barber, Duncan Aviation](#)

"Really worthwhile, interesting with lots of good talking points to take away. It was also very well attended. I hope to return next year."

[Ian Hughes, HFW](#)

"Both entertaining and enlightening, providing a great opportunity to network."

[Mark Manton, Isle of Man Aircraft Registry](#)

"Just perfect".

[Andre Duwel, Berth & Hägele Lawyers](#)

"A must event and conference for the aviation specialist. Networking not to be missed."

[Paul Matthews, AviationForex](#)

"A great conference with a wide spectrum of informative topics, it continues to go from strength to strength."

[Stephen Dougherty, DQ Advocates](#)

"A great all round event with a wide variety of topical content across the industry. If you're serious about business aviation then you need to attend. See you next year."

[Christopher Mace, Saxon Air Charter Limited](#)

"The Government, legislators and business community of the IOM have a clear understanding of GA. I would recommend IOM for all our registry requirements. They understand the true meaning of service with a smile."

[Achuzie Ezenagu, Toucan Aviation](#)

"The conference brings together experts on worldwide aircraft transactions, providing excellent networking and introduces attendees to the business aviation expertise in the Isle of Man."

[Scott O'Brien, NBAA](#)

"A who's who of UK aviation, financing and law." [James Carroll, JSSI](#)

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers



## Sponsorship packages

Package	Cost	Details
<b>Conference Partner</b> (+2 delegate places)	<b>£1,200</b>	Stand space in the Royal Hall on 27th June. Logo on conference slides, website and in the programme. Includes two delegate places.
<b>Sponsor: Lunch</b> (2 available) (+3 delegate places)	<b>£1,850</b>	Room for your pull-up banners and brochures in the lunch areas and acknowledgement before the lunch break. Logo on conference slides, website and in the programme. Includes three delegate places.
<b>Sponsor: Desserts table</b> (+3 delegate places)	<b>£1,500</b>	Room for your pull-up banners and brochures in the lunch areas and acknowledgement before the lunch break. Logo on conference slides, website and in the programme. Includes three delegate places.
<b>Half page advert in conference programme</b> (+1 delegate places)	<b>£550</b>	Half page full colour advert in conference programme (A5). Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: Morning coffee</b> (1 available) (+1 delegate places)	<b>£800</b>	Room for your pull-up banners in the coffee area and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: Pastries in morning break</b> (1 available) (+1 delegate places)	<b>£800</b>	Room for your pull-up banners in the two coffee areas and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: ice cream tubs in afternoon break</b> (1 available) (+1 delegate places)	<b>£800</b>	Room for your pull-up banners in the two coffee areas and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: drinks at the preconference networking event on 26th June</b> (1 available) (+1 delegate places)	<b>POA</b>	Delegate networking event. Room for your pull-up banners and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: Food on 26th June at the preconference networking event</b> (1 available) (+1 delegate places)	<b>POA</b>	Delegate networking event. Room for your pull-up banners and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.

If you would like to discuss any of the packages in more detail please contact Nicole Taylor at [nicole@martynfiddler.aero](mailto:nicole@martynfiddler.aero) or call +44 (0)1624 682400



# Information for sponsors and delegates

[ Thursday 27 June 2019 from 09:00 - 17:00 ]

[ Villa Marina, Douglas, Isle of Man (Registration opens 08:30) ]

## NETWORKING EVENTS

**26th June:** Meeting place for delegates from 17:00 at The Embassy.

**27th June:** Post-conference reception from 19:00-22:00 at Castle Rushen.

**28th June:** Networking event from 10:00 -12:00 at Douglas Chambers.

## REGISTRATION

Early bird fee available until 28th February 2019:

**£280 + VAT**

Full fee (Registration closes Tuesday 25th June 2019):

**£330 + VAT**

Fee includes all networking events

[Register Now!](#)

## HOTEL and TRAVEL

Martyn Fiddler Aviation is working with Mann Link Travel to provide online registration for delegates and easy access to hotel booking and any other travel requirements.

Choose your preferred package and [book today!](#)

## SPONSORSHIP

If you are interested in any of our sponsorship opportunities please contact Nicole Taylor at [nicole@martynfiddler.aero](mailto:nicole@martynfiddler.aero) or call on +44 1624 682 400.

“Excellent speakers and delegates. A must attend event!” Jonathan Russell, HFW

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers

## The organisers

### MARTYN FIDDLER AVIATION

Martyn Fiddler Aviation\* founded the Isle of Man Aviation Conference in 2011, supported by the Isle of Man Aircraft Registry.

Martyn Fiddler Aviation provides solutions to a number of inter-related issues, including how to own your aircraft, where to register it, how to operate it tax efficiently, how to insure it economically and how to deal with a range of administrative and operational issues.

The IOM office works closely with the Stansted team for all Customs and Duty matters, and ICM's in-house tax and legal experts.

For further information please contact:

Martin Kennaugh, Martyn Fiddler Aviation

t: +44 1624 682400

e: [martin@martynfiddler.aero](mailto:martin@martynfiddler.aero)

Angie Deady-Fiddler, Martyn Fiddler Stansted

t: +44 1279 810020

e: [angie@martynfiddler.aero](mailto:angie@martynfiddler.aero)

\* Martyn Fiddler Aviation is a business name of Inter-Continental Management Limited which is licensed by the Isle of Man Financial Services Authority

### THE ICM GROUP

We have first class in-house capabilities to identify issues and provide solutions to our clients, including:

- ▶ In-house VAT advisory service
- ▶ In-house Customs and Duty advisory service
- ▶ In-house direct tax advisory and compliance services
- ▶ In-house legal service
- ▶ In-house bookkeeping and accounts preparation
- ▶ Tailor-made offshore structures to mitigate VAT
- ▶ Specific expertise in yachting, aviation, companies and trusts
- ▶ Importation services, accounting for VAT and Customs Duty
- ▶ EU Customs warehousing for the temporary suspension of VAT and Duty under certain circumstances

Our clients benefit from the experience, training and expertise of a dedicated team working together on a solution, which can save the client time and therefore money.

For further information please contact:

t: +44 1624 682400

e: [info@i.im](mailto:info@i.im)

### THE ISLE OF MAN AIRCRAFT REGISTRY

The Registry was established in 2007 to provide a customer focused service for the registration of high quality private and corporate jets and high quality twin turbine-engine helicopters.

Some of the benefits include:

- ▶ High regulatory standards
- ▶ High service levels and quality international reputation
- ▶ The largest, European based, dedicated private and corporate aircraft register
- ▶ Neutral Nationality registration prefix 'M'
- ▶ Competitive Scheme of Charges
- ▶ Secure mortgage register
- ▶ Cape Town Convention
- ▶ No insurance premium tax
- ▶ European time zone
- ▶ Professional infrastructure with experience in aviation finance
- ▶ The Isle of Man is on the OECD 'white list' of countries complying with the global standard for tax co-operation and exchange of information
- ▶ Clear and simple taxation regime
- ▶ Stable legal and political environment

For further information contact the Isle of Man Aircraft Registry:

t: +44 1624 682358

e: [aircraft@gov.im](mailto:aircraft@gov.im)

**“Very well organised with excellent speakers and topics.”** John Schmidt, Aero Law

For further information about the conference please contact Nicole Taylor at [nicole@martynfiddler.aero](mailto:nicole@martynfiddler.aero) or telephone +44 (0)1624 682400