



[ Wednesday 13 June 2018 ]

[ Douglas, Isle of Man ]

**SPONSORSHIP OPPORTUNITIES**



## Sponsors

The Isle of Man Aviation Conference has a simple mission: to bring business aviation professionals together in a friendly, business-focused environment.

Now in our eighth year, we continue to attract a large, international audience from across the aviation industry, working in regulation, manufacture, operations, ownership and management.

This event provides the perfect opportunity for sponsors to share their brand with senior industry professionals throughout the conference and, depending on which package you choose, at the networking events.

Abacus Aviation, Adaris Global, AeroEX.eu, Aero Law Group, Affinity Management Services Limited, Air Partner plc, Appleby Global, Appleby (Isle of Man) LLC, Astra Aviation Services, Atlas Corporate Services, Auburn Oak Nigeria Limited, Austen Hall Ltd, AviationForex Limited, Aviation Info Tech Ltd, Baines Simmons Limited, Baker Tilly IOM, Baldwin Safety & Compliance, Bank of America Merrill Lynch, Berth & Hägele Lawyers, Boston Multi Family Office, British Business and General Aviation Association (BBGA), Cains, Cavendish trust Company, Centreline, Close Brothers, Clyde & Co LLP, Dixcart International, DLA Piper UK LLP, Dohle Corporate Services Limited, Dougherty Quinn, Duncan Aviation, EFS – European Flight Service AB, Equiom (Isle of Man) Limited, Equiom (Guernsey) Limited, Ernst & Young, Estera, European Business Aviation Association (EBAA), Exeaire, First Names Group, FlightSafety International, KPMG, Global Jet Capital, Grimme Butcher Jones Ltd, Lapayowker Jet Counsel, P.A., Luvaiir Limited, Harrods Aviation LTD, Hayward Aviation/JLT, Holland and Knight (UK) LLP, Holman Fenwick Willan LLP, ICM Group, Interflight, Isle of Man Aircraft Registry, Isle of Man DED, Interflight Luvaiir Limited, Investec Asset Finance (CI) Ltd, Jet Aviation Business Jets AG, Jet Support Services, Inc. (JSSI), Kal Aviation Services Limited, Knox House Trust Limited, Law Trust, Martyn Fiddler Aviation, Moonjet Flight Support, Naljets, Nomad Aviation, Oriens Aviation, PDMS, Pegasus Aviation and Marine Limited, Peregrine Corporate Services Limited, PWC, QATAR Airways, Quinton International, RBS, RBS International, Registeranaircraft.com, Rendevous Sky, Rockwell Collins, Satcom Direct, SaxonAir Charter Ltd, SMP Yacht and Aircraft Ltd, Sovereign Trust (Isle of Man) Limited, STRUCTURA, TAG Aviation, Talus Group PLC, Textron Aviation, Thomas Miller (ITIC), TVPX, Voly Limited, WINGX Advance GmbH, Zedra

**companies that attended the 2017 conference**

**“Isle of Man aviation - embracing change.” Craig McLeod, NAL JETS**

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers



## Interesting...

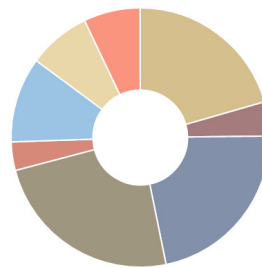
**540** attended the conference over 7 years

representing more than **262** companies

**82** delegates have attended three times or more

**192** delegates have attended the conference more than once

from **28** different countries



- top sectors
- lawyers
  - tax advisers
  - operators
  - corporate services
  - government
  - financiers
  - manufacturers
  - regulators

international delegates



### The Isle of Man Aircraft Registry

989 aircraft have been registered in the Isle of Man since 2007 of which 431 are active on the register.

## In 2017...

**153** delegates attended the conference... from **13** different countries... representing **89** different companies

“Excellent networking opportunity!” Joseph Lucy, DNHJETS

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers



## The Feedback

Don't just take our word for it ...

"A well organised event that attracts the quality of audience essential for good networking."

Tim Barber, Duncan Aviation

"Just perfect".

Andre Duwel, Berth & Hägele Lawyers

"A great all round event with a wide variety of topical content across the industry. If you're serious about business aviation then you need to attend. See you next year."

Christopher Mace, Saxon Air Charter Limited

"Very successful event, definitely come again!" Tanya Raynes, Centreline

"Really worthwhile, interesting with lots of good talking points to take away. It was also very well attended. I hope to return next year."

Ian Hughes, HFW

"A must event and conference for the aviation specialist. Networking not to be missed."

Paul Matthews, AviationForex

"The Government, legislators and business community of the IOM have a clear understanding of GA. I would recommend IOM for all our registry requirements. They understand the true meaning of service with a smile."

Achuzie Ezenagu, Toucan Aviation

"Both entertaining and enlightening, providing a great opportunity to network."

Mark Manton, Isle of Man Aircraft Registry

"A great conference with a wide spectrum of informative topics, it continues to go from strength to strength."

Stephen Dougherty, DQ Advocates

"The conference brings together experts on worldwide aircraft transactions, providing excellent networking and introduces attendees to the business aviation expertise in the Isle of Man."

Scott O'Brien, NBAA

"A who's who of UK aviation, financing and law." James Carroll, JSSI

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers



## Sponsorship packages

Package	Cost	Details
<b>Conference Partner</b> (+2 delegate places)	<b>£1,000</b>	Stand space in the Royal Hall on 13th June. Logo on conference slides, website and in the programme. Includes two delegate places.
<b>Sponsor: Lunch</b> (1 available) (+4 delegate places)	<b>£3,000</b>	Room for your pull-up banners and brochures in the lunch areas and acknowledgement before the lunch break . Logo on conference slides, website and in the programme. Includes two delegate places.
<b>Half page ad in programme</b> (+1 delegate places)	<b>£450</b>	Half page full colour ad in conference programme (A5). Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Full page ad in programme</b> (+1 delegate places)	<b>£800</b>	Full page full colour ad in conference programme (A5). Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: Pastries in morning break</b> (1 available) (+1 delegate places)	<b>£600</b>	Room for your pull-up banners in the two coffee areas and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: ice cream tubs in afternoon break</b> (1 available) (+1 delegate places)	<b>£600</b>	Room for your pull-up banners in the two coffee areas and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.
<b>Sponsor: drinks on 12th June at the British</b> (1 available) (+1 delegate places)	<b>£400</b>	Delegate networking event. Room for your pull-up banners and branded signs on the tables. Logo on conference slides, website and in the programme. Includes one delegate place.



# Information for sponsors and delegates

[ Wednesday 13 June 2018 from 09:00 - 17:00 ]

[ Villa Marina, Douglas, Isle of Man (Registration opens 08:30) ]

## NETWORKING EVENTS

**12th June:** Meeting place for delegates at The British on the North Quay in Douglas from 17:00.

**13th June:** Post-conference reception at Castle Rushen in Castletown from 19:00-22:00.

**14th June:** Networking event from 10:00 -12:00 at Douglas Chambers.

## REGISTRATION

Early bird fee available until 28th February 2018:

**£250 + VAT**

Full fee (Registration closes Monday 11th June 2018):

**£280 + VAT**

Fee includes all networking events

[Register Now!](#)

## HOTEL and TRAVEL

Martyn Fiddler Aviation is working with Mann Link Travel to provide online registration for delegates and easy access to hotel booking and any other travel requirements.

Choose your preferred package and [book today!](#)

## SPONSORSHIP

If you are interested in any of our sponsorship opportunities please contact Nicole Taylor at [nicole@martynfiddler.aero](mailto:nicole@martynfiddler.aero) or call on +44 1624 682 400.

“Excellent speakers and delegates. A must attend event!” Jonathan Russell, HFW

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers



## The organisers

### MARTYN FIDDLER AVIATION

Martyn Fiddler Aviation\* founded the Isle of Man Aviation Conference in 2011, supported by the Isle of Man Aircraft Registry.

Martyn Fiddler Aviation provides solutions to a number of inter-related issues, including how to own your aircraft, where to register it, how to operate it tax efficiently, how to insure it economically and how to deal with a range of administrative and operational issues.

The IOM office works closely with the Stansted team for all Customs and Duty matters, and ICM's in-house tax and legal experts.

For further information please contact:

Martin Kennaugh, Martyn Fiddler Aviation

t: +44 1624 682400

e: [martin@martynfiddler.aero](mailto:martin@martynfiddler.aero)

Angie Deady-Fiddler, Martyn Fiddler Stansted

t: +44 1279 810020

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\* Martyn Fiddler Aviation is a business name of Inter-Continental Management Limited which is licensed by the Isle of Man Financial Services Authority

### THE ICM GROUP

We have first class in-house capabilities to identify issues and provide solutions to our clients, including:

- ▶ In-house VAT advisory service
- ▶ In-house Customs and Duty advisory service
- ▶ In-house direct tax advisory and compliance services
- ▶ In-house legal service
- ▶ In-house bookkeeping and accounts preparation
- ▶ Tailor-made offshore structures to mitigate VAT
- ▶ Specific expertise in yachting, aviation, companies and trusts
- ▶ Importation services, accounting for VAT and Customs Duty
- ▶ EU Customs warehousing for the temporary suspension of VAT and Duty under certain circumstances

Our clients benefit from the experience, training and expertise of a dedicated team working together on a solution, which can save the client time and therefore money.

For further information please contact:

t: +44 1624 682400

e: [info@i.im](mailto:info@i.im)

### THE ISLE OF MAN AIRCRAFT REGISTRY

The Registry was established in 2007 to provide a customer focused service for the registration of high quality private and corporate jets and high quality twin turbine-engine helicopters.

Some of the benefits include:

- ▶ High regulatory standards
- ▶ High service levels and quality international reputation
- ▶ The largest, European based, dedicated private and corporate aircraft register
- ▶ Neutral Nationality registration prefix 'M'
- ▶ Competitive Scheme of Charges
- ▶ Secure mortgage register
- ▶ Cape Town Convention
- ▶ No insurance premium tax
- ▶ European time zone
- ▶ Professional infrastructure with experience in aviation finance
- ▶ The Isle of Man is on the OECD 'white list' of countries complying with the global standard for tax co-operation and exchange of information
- ▶ Clear and simple taxation regime
- ▶ Stable legal and political environment

For further information contact the Isle of Man Aircraft Registry:

t: +44 1624 682358

e: [aircraft@gov.im](mailto:aircraft@gov.im)

**“Very well organised with excellent speakers and topics.”** John Schmidt, Aero Law

For further information about the conference please contact Nicole Taylor at [nicole@martynfiddler.aero](mailto:nicole@martynfiddler.aero) or telephone +44 (0)1624 682400